ABSTRACT

Looking for information about the socket marketplace? In this brief look at the business side of sockets, General Chairman, Fred Taber shares a summary of the market for sockets, based on research data gathered and graciously provided by Fleck Research.
Socket Marketplace Report

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Motivation

A quick look at the business side of sockets

Share some research data

Acknowledgements

• Data Graciously Provided by Fleck Research
• More Info: Can be Found Their Socket Reports
• The small print:

Summarized & Reported Here From Fleck Research Reports
Sockets Worldwide

- **08 to '09**
  - Production: -21.50%
  - Burn-in: -23.30%
  - Test: -11.60%
  - Total: -19.80%
  - Total Test & Burn-in: -16.60%

- **5 Year Growth Forecasted**
  - 53%

**Worldwide Sockets Production**

Test Sockets & Contactors

- **Total Market**
  - Down 8.8% - '07 to '08
  - Down 11.6% - '08 to '09
  - Up 53% '09 to '14

- **Survey Market (2009)**
  - 83 companies; 71.6% of Total Market - $M438
  - Top 10 (of 65): $M214; 35% of Total Market
Burn-in Sockets

- Total Market
  - Down -23.3% '08 to '09
- Survey Market (2009)
  - 83 companies; 98.7% of Total Market
    - Top 10 (of 15): $M376; 96.1% of Total Market

Test & Burn-in Sockets

- Total Market
  - Down -16.6% '08 to '09
- Survey Market (2009)
  - 83 companies; 82.3% of Total Market
    - Top 10 (of 65): $526; 52.5% of Total Market
Socket Pricing

- **Production sockets**
  - Declined in Price over the Last 10 Years
  - 400 - 600 pins: $9 in 1990; <$1 Now

- **Burn-in sockets**
  - Most Priced From $12 to $40
  - Often Large Order Quantities: e.g. 10,000
  - Per pin production cost as low as $.02/ pin

- **Test Sockets**
  - Typically a High Unit Price - $1000’s

Wrap-Up

- **Research Data: A Snapshot of the Business Side of Sockets**